



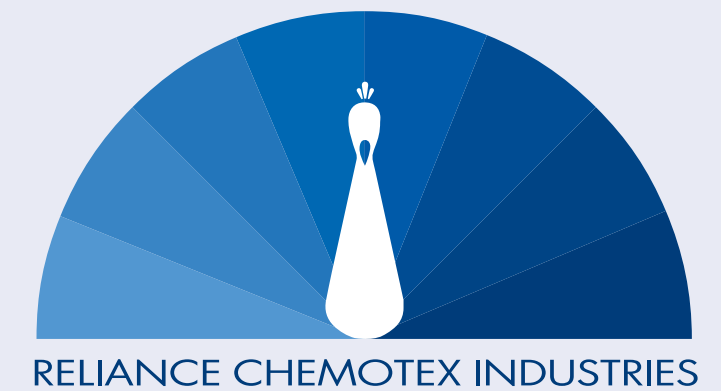
RELIANCE CHEMOTEX INDUSTRIES

December 2022

RELIANCE CHEMOTEX INDUSTRIES LIMITED

INVESTOR PRESENTATION

Safe Harbour



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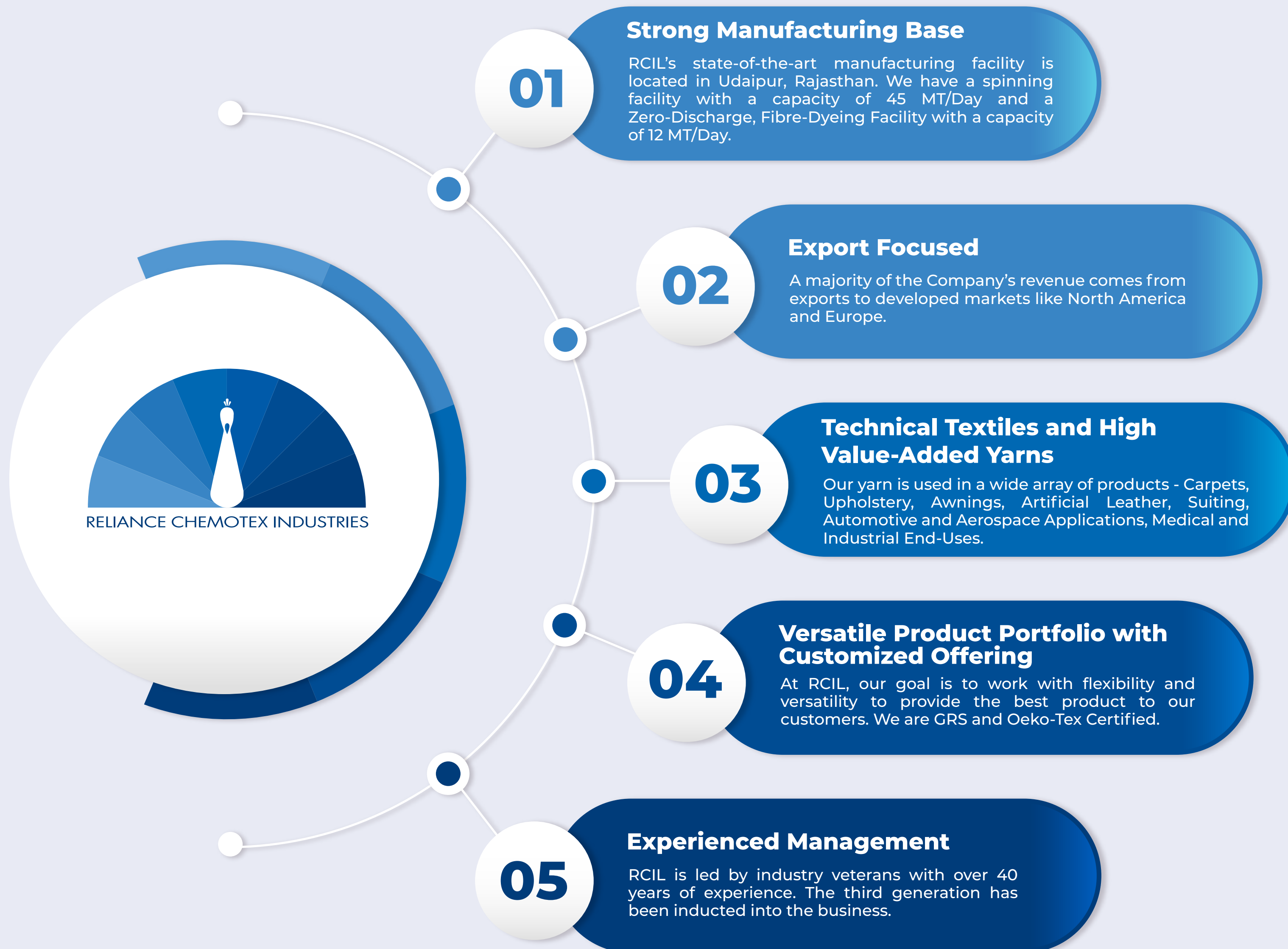
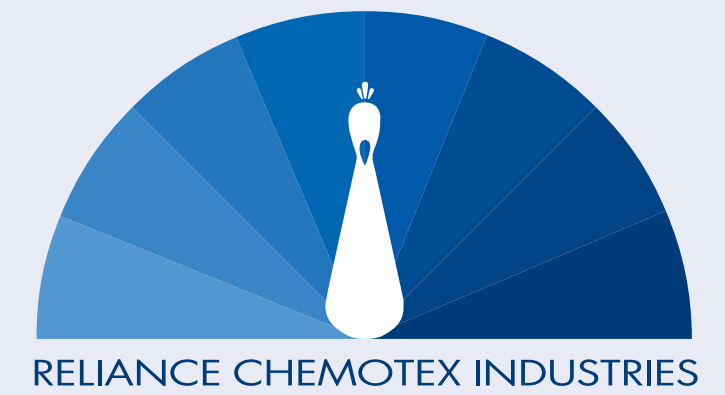
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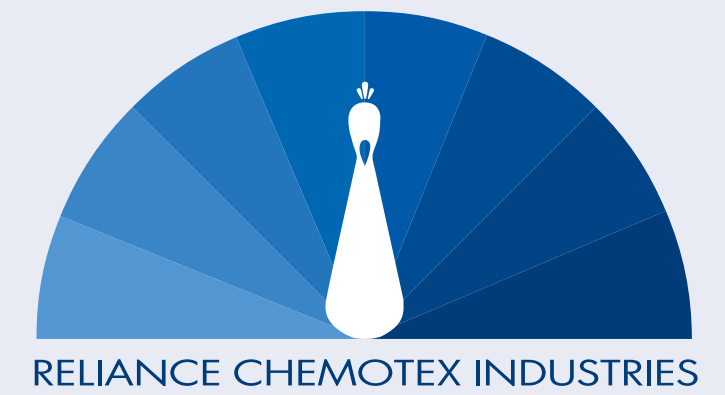
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RCIL : A Leading Synthetic Yarn Manufacturer



Our Competitive Edge



Quality

At RCIL, we are all united in our relentless pursuit of quality. This is made possible by our years of industry experience, our state-of-the-art manufacturing and a change-oriented work culture which focuses on lean ideologies and continuous improvement.



Customer Centricity

We have forged meaningful relationships with key customers built on the solid foundation of Quality, Mutual Learning, Respect and Trust.



Consistency

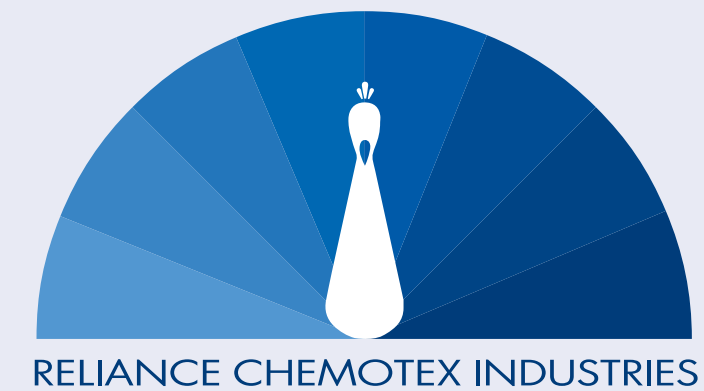
We have been consistently delivering yarns that are the products of choice in the most demanding applications across an imposing breadth of textile-related industries around the world.



Unique Approach to Research and Product Development

Our strong Research and Development efforts together with our uncharacteristically close collaborations with our customers helps us to create, develop, fine-tune and streamline products, and in many cases, even our customer's subsequent processes.

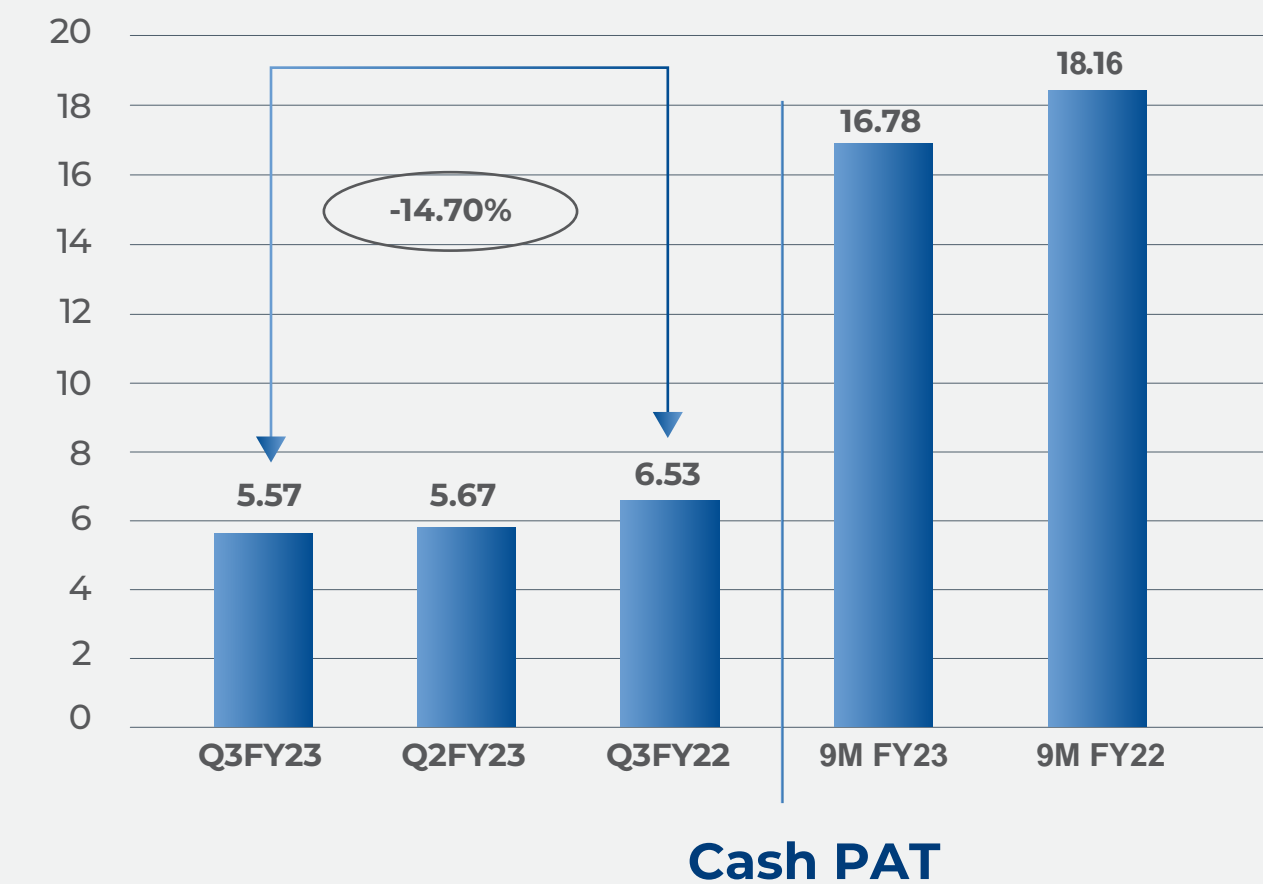
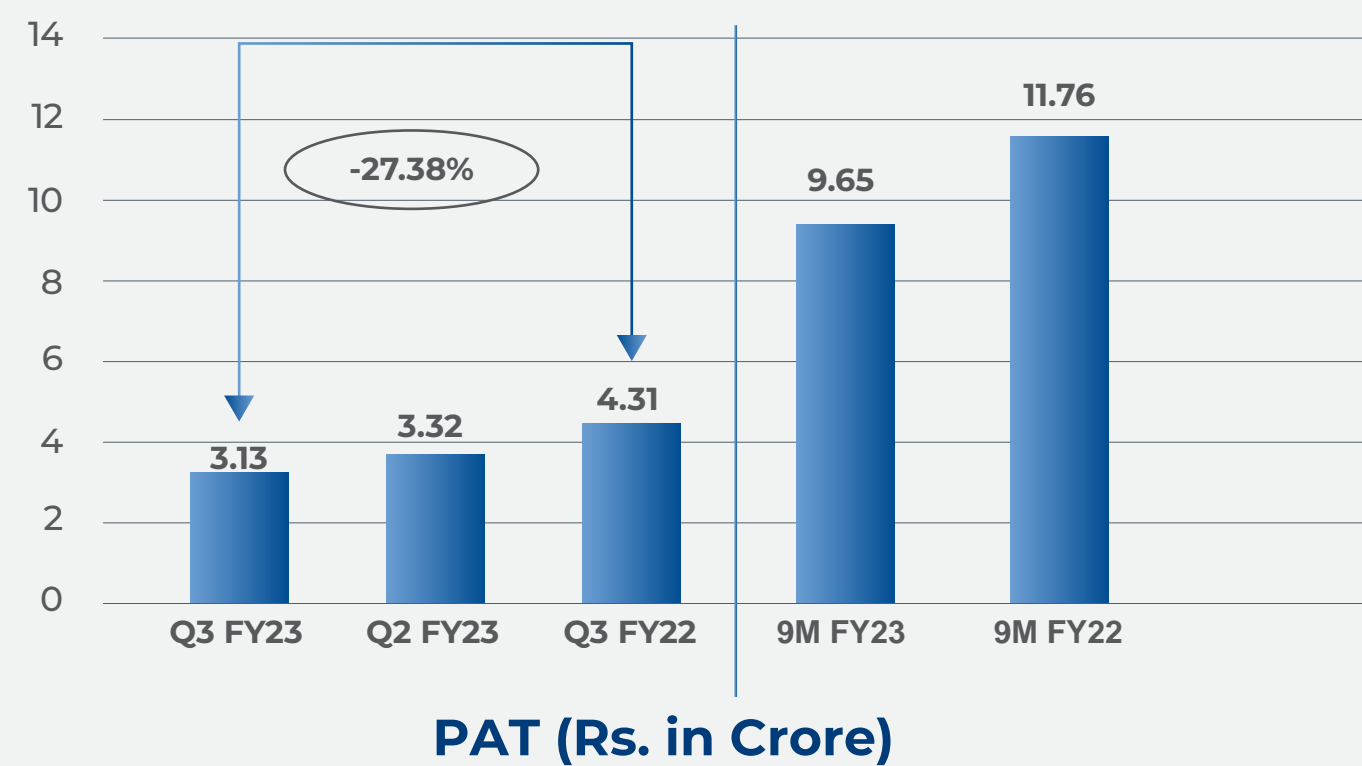
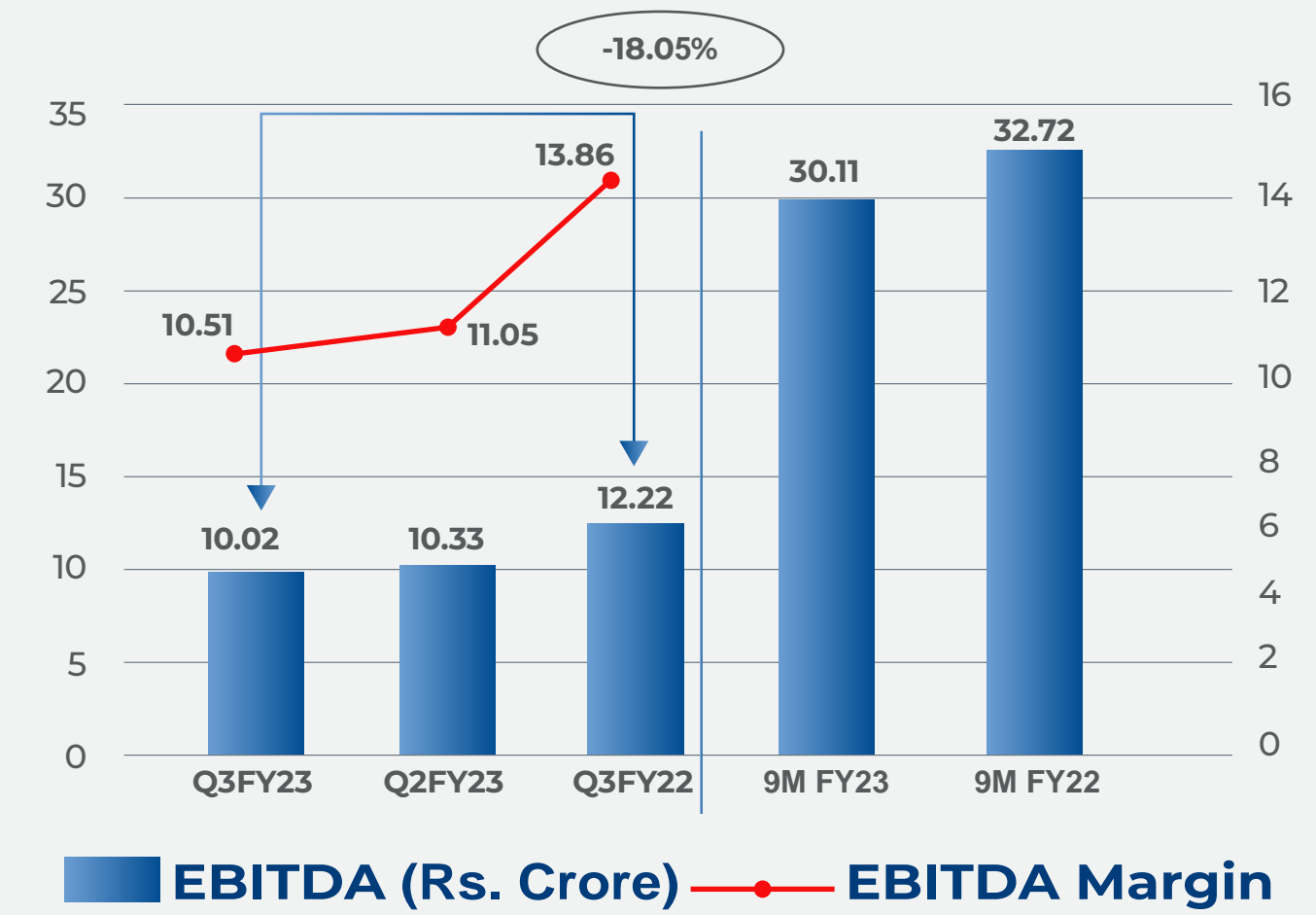
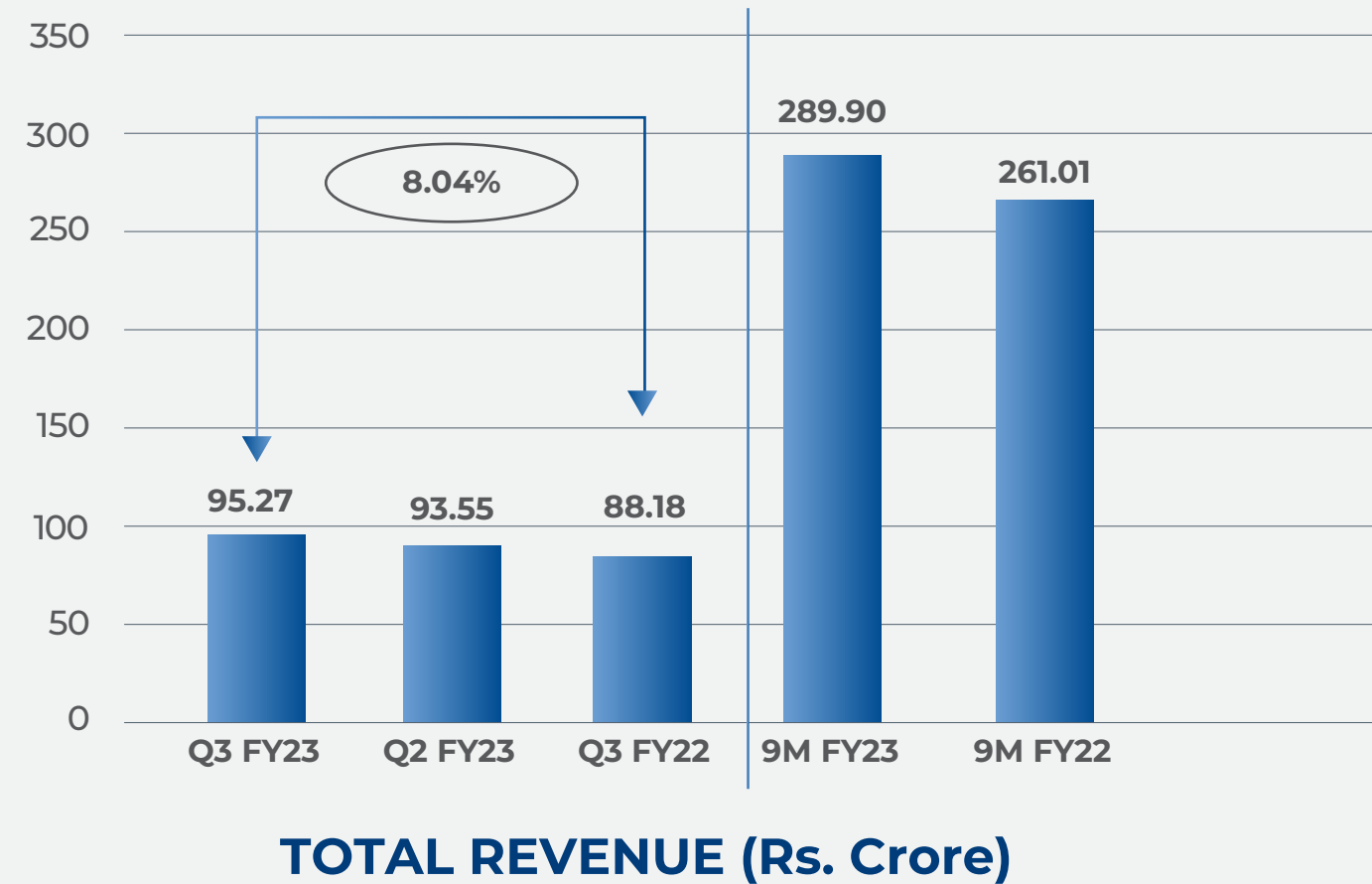
Quarterly Highlights



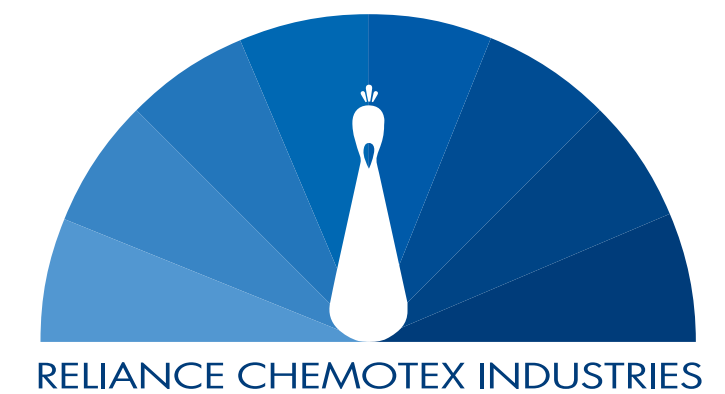
Q3 FY23



Q3FY23 Financial Highlights

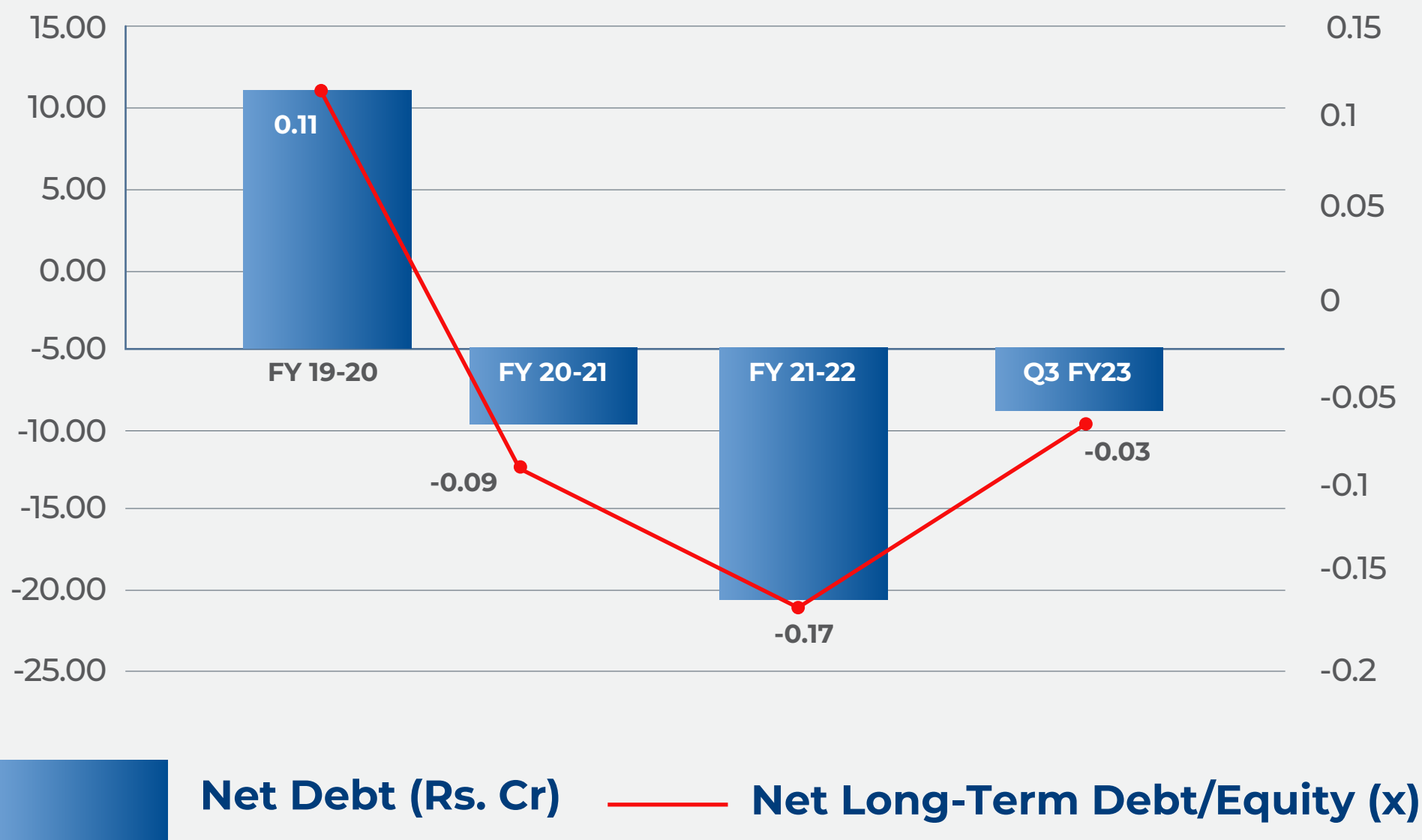
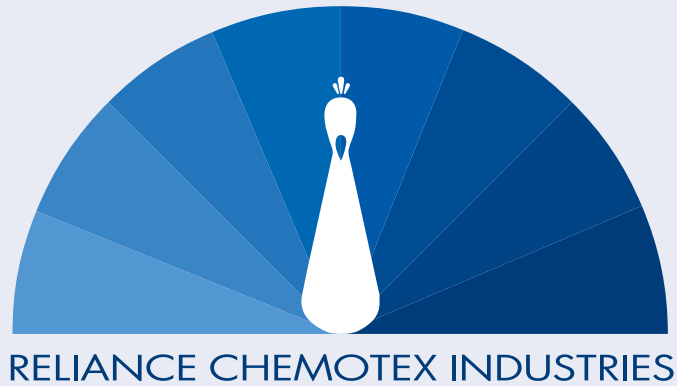


Profit & Loss Statement – Quarter



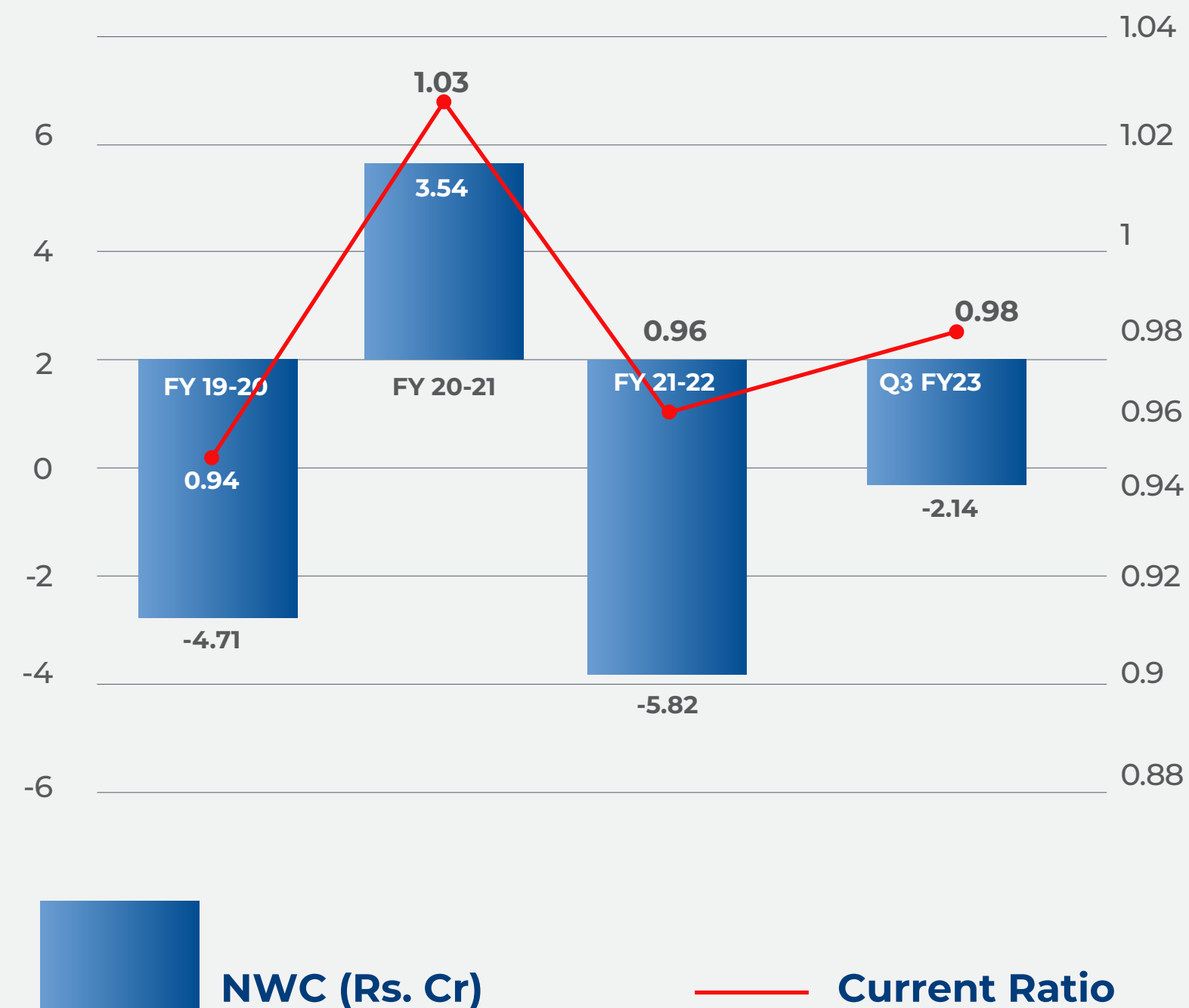
Rs. Crores	Q3FY23	Q2FY23	Q-o-Q Growth	Q3FY22	Y-o-Y Growth	FY22
Net Revenue	92.14	92.57	-0.46%	86.85	6.09%	361.76
Other Income	3.12	0.98	217.18%	1.33	135.61%	6.59
Total Revenue	95.27	93.55	1.83%	88.18	8.04%	368.35
Direct Expenses	51.02	47.46	7.51%	39.84	28.07%	177.54
Employee Expenses	12.19	12.15	0.34%	11.11	9.69%	47.11
Power & Fuel	8.62	8.39	2.76%	7.65	12.62%	30.80
Other Expenses	13.42	15.22	-11.84%	17.35	-22.67%	64.89
EBITDA	10.02	10.33	-3.08%	12.22	-18.05%	48.01
EBITDA Margin	10.51%	11.05%	-4.83%	13.86%	-24.15%	13.03%
Depreciation	2.44	2.35	3.80%	2.22	9.89%	8.53
Finance Costs	2.90	3.04	-4.76%	3.62	-19.90%	12.14
PBT	4.68	4.94	-5.33%	6.38	-26.72%	27.34
PBT Margin	4.91%	5.28%	-7.03%	7.24%	-32.17%	7.42%
Tax	1.55	1.63	-4.63%	2.08	-25.37%	9.21
PAT	3.13	3.32	-5.67%	4.31	-27.38%	18.13
PAT Margin	3.28%	3.54%	-7.37%	4.88%	-32.78%	4.92%
Other Comprehensive Income (net of tax)	0.10	0.10	0.00%	0.02	414.50%	0.41
Total Comprehensive Income for the Period	3.23	3.42	-5.50%	4.33	-25.33%	18.54

Strong Balance Sheet: Low Net-Debt



Rs. Crores	FY19-20	FY20-21	FY21-22	Q3FY23
Net Debt (Rs. Cr.)	10.96	-9.54	-21.22	-3.25
Net Long Term Debt / Equity (x)	0.11	-0.09	-0.17	-0.03

Strong Balance Sheet: Efficiently-Managed Working Capital

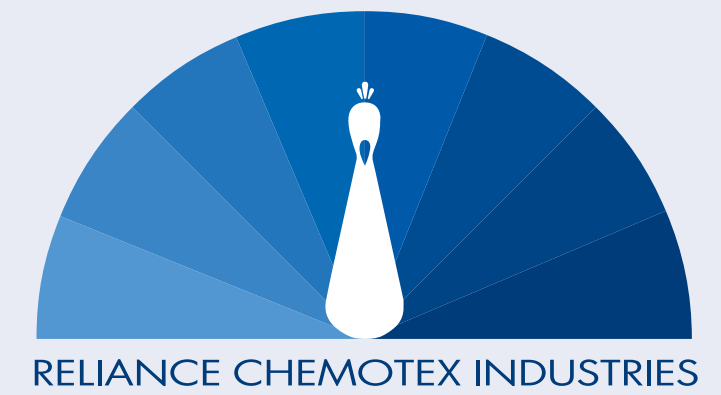


Rs. Crores	FY19-20	FY20-21	FY21-22	Q3FY23
NWC	-4.71	3.54	-5.82	-2.14
Current Ratio	0.94	1.03	0.96	0.98

RCIL Surging Ahead on Strong Tailwinds

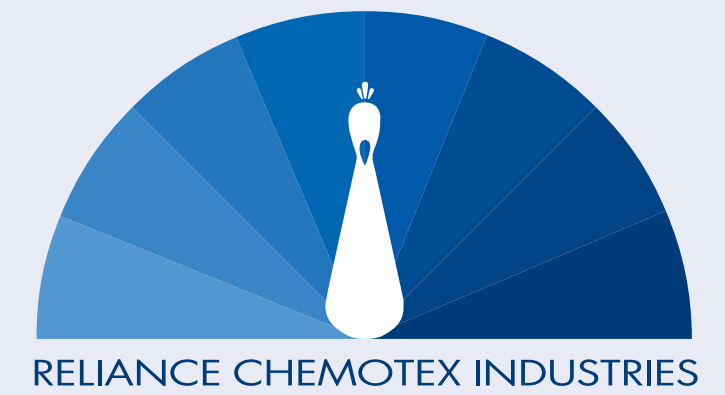


Growth Plan



- The Company has embarked on an expansion project with a total project cost of Rs 100 crores
- This project will:
 - Expand the Company's capacity by 12,480 spindles i.e. ~24%
 - Modernise and Expand Company's dyeing facilities
 - Add machinery to help debottleneck certain production processes
 - Focus on the production of technical textiles and other value-added products.
- Implementation of the project is progressing well
- This project will increase operational efficiencies, reduce operating costs, improve profitability and further increase the flexibility of the company's manufacturing capabilities.

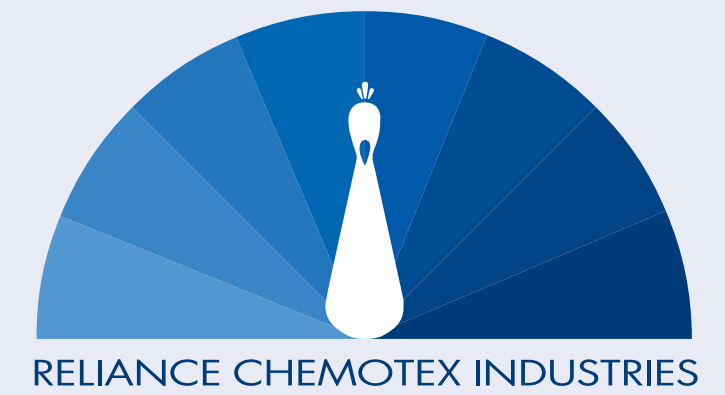
Enhancing Solar Power Capacity



- The Company remains committed to expanding its Solar Power Capacity.
- We have enhanced our Solar Power Capacity to 3.5 MW. We will be strategically scaling this capacity up by adding another 1.2 MW in the next two quarters.
- This will reduce the Company's carbon footprint, lead to significant cost savings and will, to a certain extent, insulate the Company from fluctuations in Industrial Power Tariff Rates.



Led by Industry Veterans and an Experienced Management Team



Mr. S. L. Shroff
Chairman Emeritus

A first generation entrepreneur, Mr. SL Shroff began his business career as a stock broker in 1950s and established business interests in textiles in 1960s with the export of jute fibre to United States and over the decades diversified into yarn, fabric, readymade garments and home textiles. He established RCIL in 1977.



Mr. Sanjiv Shroff
Managing Director

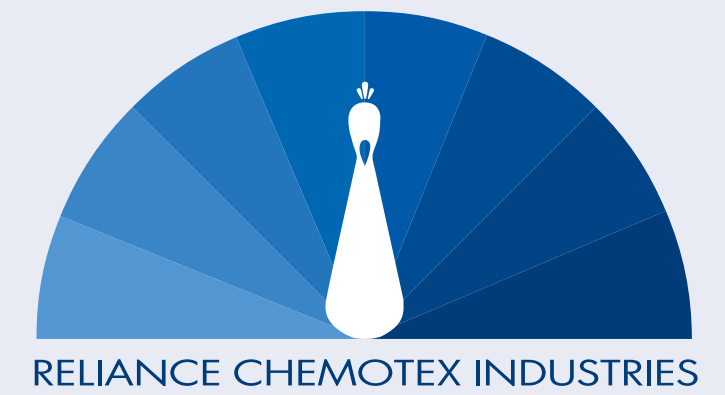
A Bachelor of Science in Chemistry (Honours) from Kolkata University, Sanjiv has been the Managing Director of the Company since 1988. His thorough operational expertise, industry insight and uncompromising value system have moulded Reliance Chemotex Industries Limited into the widely-respected organisation it is today.



Mr. Rahul Shroff
Executive Director

An SB and MEng from MIT, USA, Rahul joined the company in 2010 and has been instrumental in streamlining the company's manufacturing processes with a focus on lean ideologies and the Toyota Production System. He has spearheaded the company's export sales and its diversification into technical, industrial and medical textiles.

Led by Industry Veterans and an Experienced Management Team



Mr. Ameya Shroff
Executive Director

An SB and MEng from MIT, USA, Ameya joined the company in 2013 and has spearheaded the company's Financial Management, MIS and strategic cost-reduction efforts. He has focussed on research and development, on expanding the company's value-added product offering and has revitalised sales in the domestic market.



Mr. Chandrasekaran Rajagopalan
Chief Financial Officer

A Chartered Accountant and Company Secretary, he has more than 30 years of experience in various management positions in Finance and Accounts. In his past role, he was instrumental in the turnaround of IG Petrochemicals Ltd..



RELIANCE CHEMOTEX INDUSTRIES

For further information, please contact:

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CIN: L40102RJ1977PLC001994

Mr. Chandrasekaran Rajagopalan

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